*VENDOR EVALUATION MATRIX*

CLOUD AGGIE CONSULTING

*SUBMITTED BY*

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|  | Rackspace | Aruba Cloud | Cloud Sigma |
| Criteria | **Proposal 1** | **Proposal 2** | **Proposal 3** |
| Weight | Rating Score | Rating Score | Rating Score |
| Technical approach 25% | 80 25.5 | 80 24 | 80 24 |
| Management approach 25% | 85 25.5 | 83 24.9 | 85 25.5 |
| Past performance 20% | 90 18 | 80 16 | 90 18 |
| Licensing Cost 7.5% | 70 20 | 60 12 | 70 14 |
| Implementation Cost 7.5% | 70 20 | 60 12 | 70 14 |
| Maintenance Cost 7.5% | 70 20 | 60 12 | 70 14 |
| Training Cost 7.5% | 70 20 | 60 12 | 70 14 |
| Total Score 100% | **89** | **76.9** | **81.5** |

From the above selection criteria defined and based on the inputs from each of the 12 project team members and the C Suite of employees, Rackspace has been chosen as the vendor who would be the cloud storage partner for Great Benefits.